



Jaime M. Weiss and Fort Lee Chamber President Gloria Oh at the General Membership Luncheon where the “2010 Person of the Year” was announced on June 23rd, 2010.



Jaime M. Weiss and son, Matthew Weiss, recipients of a 2010 Greater Fort Lee Chamber of Commerce Beautification Award for The Starbucks office drive thru and Bank of America kiosk at 1215 Rte. 4E, Fort Lee. Rt. 4 East, presented at the Chamber’s General Membership Luncheon held on June 23rd, 2010.

FOR IMMEDIATE RELEASE

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JAIME M. WEISS NAMED “PERSON OF THE YEAR”

Fort Lee, NJ (June 23, 2010) - What characteristics define the “Person of the Year?” Is it dedication to one’s community, determination to drive one’s business, the innovation to establish an organization from the ground up or a combination of all?

Every year since 1970, **The Greater Fort Lee Chamber of Commerce (GFCLOC)** has singled out individuals for recognition who have made a significant contribution to the Chamber and to the Greater Fort Lee Community. Jaime Weiss, the Chamber's 41st annual honoree, joins a long list of accomplished business and community leaders who have gone above and beyond their service to Fort Lee and the surrounding areas.

On June 23rd, 2010, Jaime M. Weiss was introduced as “Person of the Year” at the Annual **GFLCOC** General Membership Meeting held at the Assembly Steak House in Englewood Cliffs, New Jersey. Mr. Weiss will be honored on Saturday, November 13th at a Dinner/Dance at the DoubleTree Hotel in Fort Lee, where local dignitaries and chamber members will come together to acknowledge and honor his many years of service to his profession and our community.

As a real estate professional for over four decades, Mr. Weiss has built a record of proven expertise and accomplishment. As the founder of Weiss Realty, he is responsible for leasing, acquisition, disposition and property management decisions, along with strategic direction and operation of the company. His distinguished career includes tenure with Cross & Brown Company, Edward S. Gordon Company (now CB Richard Ellis), Cushman & Wakefield and Newmark of New Jersey.

Under his leadership, his firm has assembled a national portfolio of more than two million square feet of office, industrial and retail property. In addition, during his career he has completed transactions totaling more than 20 million square feet. Mr. Weiss has

also represented many prominent corporations and real estate developers including Sony, Starbucks Coffee, North Fork Bank, now Capital One Bank, Hartz Mountain Industries, The Mack Company, Shula, The Mattone Development Group, Bridgestone/Firestone, CVS and Caterpillar, just to name a few.

Mr. Weiss began his career at Cross & Brown Company in Manhattan in 1967 and achieved steady success. By the time he left the firm as Vice President in 1978, he had negotiated leases, collectively valued at more than \$150 million and consummated property sales worth \$210 million. After starting his own firm in 1980, he quickly scored his first significant acquisition by purchasing 1600 Queen Anne Road, a 35,000-square-foot, high-tech facility in Teaneck, New Jersey, from United Methodist Publishing House and subsequently leasing it to Sony Broadcasting. Over the years, he has added several other noteworthy properties to his ownership portfolio including the 2.1 million-square foot, 147-acre Commerce Park in Decatur, Illinois and the 70,000-square-foot Colonial Village Professional Office Park and Shopping Center in Edison, New Jersey.

In Fort Lee Mr. Weiss was the sole broker who represented Philips Brothers Chemicals, the first major office tenant at Parker Plaza. Other career accomplishments also include industry recognition most recently in 2005 by the New Jersey Chapter of the National Association of Industrial and Office Properties (NAIOP). Weiss was a “Deal of The Year” award finalist for his role in arranging a series of three complex office-leasing transactions for North Fork Bank.

Jaime M. Weiss is a graduate of Baruch College of the City University of New York where he earned a bachelor's degree in business administration. He is a member of The Real Estate Board of New York, The Industrial and Office Real Estate Brokers Association (IOREBA), International Council of Shopping Centers (ICSC) and NAIOP.

Jaime M. Weiss received the “Beautification Award” for developing a Starbucks Coffee drive thru and a Bank of America kiosk, both located on Route 4 East in Fort Lee, New Jersey.

